



Todd Drummond Consulting

Confront 2024 Challenges with a Modest Investment in Process Improvement for Enhanced Performance, Ensuring ROI Retention and Improvement

The Most Advanced and Up-to-Date Lean Process and Industrial Engineering Methods to Significantly Improve:

- ✓ Productivity
- ✓ Quality
- ✓ Employee Issues
- ✓ **Net Profits**

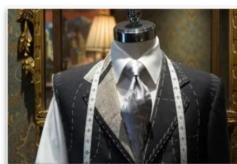
All Areas - Manufacturing, Sales, Design, and Admin.



All Things Being Equal, a Gain of Three Net Profit Points is a Low Bar for TDC. A Gain of Only One Point Would Easily be 10x the TDC Investment for Most Companies

All Departments - Sales, Design, Manufacturing, and Admin

- ✓ Proven and Practical Process Improvement with Lean Manufacturing based on Refined Industrial Engineering.
- ✓ Proven Best Practices Based 100's of Client Practices.
- ✓ Increase Overall Productivity in all Departments. *Not Just the Manufacturing Area.*
- ✓ Achieve Real Labor Reduction Costs Per Sales Dollar.
- ✓ Proper Productivity Incentive Programs for All Departments.
- ✓ Reduce Mistakes and Improve Quality.



Simplified and Tailored Best Practices for Your Company

Equipment and Building Design Recommendations

- ✓ Material Flow, Equipment, and Building Design.
- ✓ Unbiased with Absolutely No Referral Fees.
- ✓ Too Many Vendors have Suggested Costly Facilities and Equipment Choices with Significant Constraints that Could have been Avoided with TDC.



Time Standards Development

- ✓ Productivity Scheduling, Efficiencies Measurement, Productivity Incentive Programs, and Labor Cost Estimations.
- ✓ Units based on Work Minutes, R.E., or S.U.



Keith Myers—Truss and Panel GM, Lakewood, NJ

"....Your time standards are perfect. They are far more accurate than BF. We are much more comfortable with the MM for estimation of labor for both the pricing and shop scheduling. BF is just too unreliable for our needs."

20+ Years of Fulltime Consulting Services

35+ Year Truss & Wall Panel Component Industry Veteran with 100's Clients

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Brad Emmert—President
Brazil, IN

".... Todd's services included plant efficiency, design efficiency, better organization, man minutes per truss type, and more. Just implementing a few of Todd's suggestions will more than pay for his services in a short amount of time."



Shane Soule—President
Bremen, IN

"....It was an investment well spent because I not only learned a completely different way to view labor metrics, but I came out of it with a completely different mindset on pricing, scheduling, and staffing."

[Read Dozens of Client Testimonials \(Link\)](#)